



## Mark Smith

Registered Representative

*"There are only two important decisions you make in life: what you're going to do with it and who you are going to share it with."* - **John Savage**

That describes Mark to a T.

Since joining Savage & Associates in 1990, Mark has been committed to helping people achieve their goals by growing and protecting their income. His clients often comment on his ability to simplify complicated matters and to motivate them to make positive financial decisions for their futures. With clients all over the country, he is licensed in several states.

Mark has a passion for public speaking and has been a guest speaker for numerous organizations, such as the Toledo Police Department, the Ohio Carpenters Union, the Toledo Realtors Associates, and the Association of General Contractors. He has also served as an instructor, leading courses for young people entering the industry. Mark served in the U.S. Marine Corps, and later worked for the State of Ohio as a training instructor for the 180th Fighter Wing of the Air National Guard. While working for the 180th, Mark earned an Associate degree in Marketing from the University of Toledo. With education being fundamental to his practice, Mark participates in annual continuing education courses, and currently holds his Series 7 and 63 securities registrations.

### Personal

Married for over 38 years, Mark and his wife, Janet, have three children – Jason, Luke, and Tyler, as well as 9 grandchildren. Within his profession and community, Mark has served on several boards, including the Savage Golf Foundation committee, and the local board of the National Association of Insurance and Financial Advisors (NAIFA).

### Registrations:

Securities Licensed in FL, GA, IN, MI, NC, NM, OH, SC, WA

Registration Series 6, 7 and 63

### Contact:

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#### AGENT DISCLOSURE

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