



Phil Johnson Registered Representative

Phil Johnson is a practitioner of "total planning" for his clients and the business community. Phil raised the bar on his father Paul's longtime Toledo-area practice with a concentration on savings, investment and insurance services.

Experience

Phil has earned his Chartered Life Underwriter (CLU®) designation. For over 20 years, Phil has been a member of the Million Dollar Round Table (MDRT)**, which has an exclusive international membership representing the top one percent of financial professionals from 67 countries.

Education

Phil Johnson is a lifelong Toledo native and a graduate of The University of Toledo.

Personal

Phil, a husband to Terri, and a father to Danielle and Nicholas.

Registrations:

Securities Registered in AL, AZ, CO, FL, IL, MI, NC, NY, OH, SC, WA

Registration Series 6, 7 and 63

Designations:

LUTCF® (Life Underwriter Training Council Fellow) CLU® (Chartered Life Underwriter)

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Securities and advisory services offered through Royal Alliance Associates, member FINRA/SIPC. Insurance and other services offered through Savage and Associates, which is not affiliated with Royal Alliance.

*MDRT DISCLOSURE

Qualifying membership in the MDRT is based on minimum commission and gross business generated within a year. One becomes a Qualifying and Life (QL) memeber when approved for the 10th year of membership. The year or years during which Provisional Applicant status was held are counted. Qualifying and Life status is maintained in future years by submitting an application each year attesting to having met current minimum production levels and by paying the required future.